

NEWS RELEASE



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Paramount Industries Expands Sales Force in New England Territory

Jim Kalfaian and Mark Dupuis Join Paramount to form Northeastern Business Development and Sales Management team in Maine, New Hampshire, Vermont, Massachusetts, Rhode Island and Connecticut.

LANGHORNE, PA / November 23, 2011 – Paramount Industries, Inc., a world-class product development - rapid deployment, and manufacturing services company, today announced Jim Kalfaian and Mark Dupuis joined the company’s Northeastern business development team.

Kalfaian has 25 years technical experience with the greater part of his career being focused on new product development and the delivery of custom components to the manufacturing community. Dupuis has vast experience in new product launches and high volume production in metals and plastics across many industries.

“We are pleased to have Jim and Mark join our sales force in the New England area,” said Paramount Industries CEO Jim Williams. “Their industry experience, understanding of rapid technologies and “can-do” attitudes will be an asset to our clients’ rapid prototyping and direct digital manufacturing projects.”

Kalfaian and Dupuis will assist manufacturers and design firms with new product launch applications ranging from rapid prototyping to additive manufacturing to high volume production. The team’s diverse knowledge base includes direct digital part manufacturing and high temperature laser sintering, as well as traditional manufacturing methods such as CNC machined components, sheet metal fabrication and injection molding.

Kalfaian holds a Bachelor’s in Mechanical Engineering/Material Science from the University of Connecticut and is a member of the Manufacturer’s Agents National Association (MANA). Dupuis earned a Bachelor’s in Engineering from Worcester Polytechnic Institute and a MBA in Management and Finance from University of Massachusetts Amherst / Anna Maria. Dupuis successfully completed the Executive Challenge Program at Saint Gobain/Norton and the AIDINC, MODERN Carl Henry Focused Sales System.

About Paramount Industries, Inc. (www.paramountind.com)

Founded in 1966, Paramount Industries, Inc. is among the world's most experienced providers of [product development services](#), including design engineering, additive manufacturing, [rapid prototyping](#), direct digital manufacturing, rapid manufacturing, tooling, urethane casting, injection molding and contract manufacturing. Paramount is AS9100 and ISO 9001:2008 certified and ITAR registered. Paramount holds active memberships with the Additive

Manufacturing Users Group (AMUG), Association for Manufacturing Excellence (AME), Association for Unmanned Vehicle Systems International (AUVSI), Keystone Chapter AUVSI, Society of Manufacturing Engineers (SME) and ASTM International (formerly known as the American Society for Testing and Materials). Industry news updates can be received via Paramount's social networks on [Facebook](#), [Twitter](#), [LinkedIn](#) and [YouTube](#) and on [Paramount's Additive Manufacturing and Rapid Prototyping Blog](#).

About Target Component Sales

Target Component Sales (TCS) is based in Guilford, Connecticut and offers a portfolio of world class manufacturing solutions to New England businesses in the industrial, medical and aerospace markets. TCS was founded by Jim Kalfaian in 2004. Mark Dupuis joined TCS in 2011 as VP of Business Development.

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Media Contact:
Nadra Angerman
nadra@angerman.com
(206) 334-2644